



Pandemic Protector FAQ

What does Pandemic Protector cover?

The policy is intended to cover Non-damage business interruption - such as loss of revenue - due to the occurrence of an epidemic and/or pandemic outbreak of known or unknown origin within a defined area.

Why is this important?

According to the World Bank's report on June 8, 2020: *The Global Economic Outlook During the Covid-19 Pandemic*; the baseline forecast envisions a 5.2 percent contraction in global GDP in 2020 despite the extraordinary efforts of governments to counter the downturn with fiscal support.

This has translated to hundreds of companies of all sizes have declaring bankruptcy throughout the US alone at least partly due to Covid since March according to Bloomberg's July 12, 2020 article, *Covid-19 Is Bankrupting American Companies at a Relentless Pace*. With that, companies across industries will be required to implement strategies that protect their financial health against the next pandemic – and Pandemic Protector offers this solution by providing non-damage business interruption insurance for loss of gross profit due to an epidemic and/or pandemic outbreak.

Additionally, publicly-traded companies are likely to feel pressure from shareholders on this issue moving forward. This could result in corporations being forced to formally publish their risk mitigation strategies for any future potential outbreaks with many looking to private insurance market solutions as one part of their mitigation strategy.

Does Pandemic Protector cover the current Covid 19 outbreak?

Covid-19 is excluded from coverage. New Coronavirus outbreaks - known or unknown- that are not SARS-CoV-2, would be covered.

For what types of insureds and what size clients is this coverage best suited for?

We can provide cover for SME's as well as large corporates. Our minimum premium is \$35,000 which is the most affordable coverage available in the market!! Cover is available in the following sectors:

- Hospitality
 - Retail
 - Manufacturing
 - Construction and mining
 - Governments
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What makes this coverage unique?

We provide an affordable option - with premiums starting at just \$35,000 and limits available from \$1,000,000 and up.

How are policy limits structured?

The policy limit structure can be tailored to the client's needs, depending on the level of balance sheet protection required. However, three options are available:

- **Option 1: Fatality Epidemic Outbreak Trigger Event**
Based on fatality count. Threshold dependent on geography.
- **Option 2: PHEIC Epidemic Outbreak Trigger Event**
Declaration of a WHO Public Health Emergency of International Concern (PHEIC) with infection cases in the covered area.
- **Option 3: PHEIC + Lockdown Epidemic Outbreak Trigger Event**
Declaration of a WHO Public Health Emergency of International Concern (PHEIC) and a government-ordered lockdown in the covered area.

What other pandemic coverages are (have been) available?

Prior to the COVID-19 pandemic, there were several attempts in the U.S. domestic market to offer competitive coverage for business interruption related to pandemics and other viral outbreaks, but carriers found that the demand simply wasn't very strong. In the aftermath of the COVID-19 outbreak, several products have come to market offering business interruption with similar premium and coverage limits offerings as past programs. One80's Pandemic Protector offers accessible and affordable coverage for insureds outside of the Fortune 1000.

How much is the deductible? Or is there a range depending on limits chosen?

The product is structured with different retention options and is specific to each insured.

What is the minimum premium? How does this compare to other pandemic/epidemic products?

\$35,000 minimum premium for a \$1,000,000 limit. Most competing products have much higher minimum premiums, typically \$100,000 or higher.



What size companies does One80 expect to purchase Pandemic Protector? Large companies or mostly small and midsize organizations? Is Pandemic Protector designed for a specific size of insured or risk profile?

This product is designed for all companies of all sizes. It is the most accessible product for mid-to-small sized companies due to the lower limit offerings, but also suitable for Fortune 500 companies.